November receipts for September sales total $1.5 million which is $35k or 2.3% above 2010 and 2% above our monthly budget. This, however, includes a Department of Revenue correction for overpayment of May sales taxes in our July distribution totaling $35,801. If we exclude the correction, actual November distribution for September sales tax would have been $1.6 million which is $71k or 4.7% above 2010.

Year-to-date receipts are $16.3 million which keeps us above 2010 by $546k or 3.5% and is $199k or 1.2% above our year-to-date budget. With the Construction sector drag and one-time activities excluded we continue to be more than 5% over 2010 year-to-date.

In November we adjusted our annual projected budget downward by 159,600 to a projected 17,600,000. At this time, we are projecting that we will end the year within (+/-)1% of our budget.

2007-11 Actuals, 2011 compared to budget

<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>General Retail</td>
<td>5,113,469</td>
<td>5,653,351</td>
<td>5,376,239</td>
<td>5,519,826</td>
<td>5,619,760</td>
<td>5,693,217</td>
<td>99,934 1.8%</td>
<td>(73,457) -1.3%</td>
</tr>
<tr>
<td>Construction</td>
<td>3,471,374</td>
<td>4,404,492</td>
<td>2,703,620</td>
<td>2,064,255</td>
<td>1,454,445</td>
<td>1,549,941</td>
<td>(609,810) -29.5%</td>
<td>(95,497) -6.2%</td>
</tr>
<tr>
<td>Services</td>
<td>3,775,563</td>
<td>3,636,855</td>
<td>3,298,526</td>
<td>3,386,991</td>
<td>3,644,507</td>
<td>3,473,795</td>
<td>257,515 7.6%</td>
<td>170,712 4.9%</td>
</tr>
<tr>
<td>Automotive</td>
<td>3,870,748</td>
<td>3,335,886</td>
<td>2,969,580</td>
<td>2,781,167</td>
<td>2,912,290</td>
<td>3,180,908</td>
<td>131,122 4.7%</td>
<td>(268,618) -8.4%</td>
</tr>
<tr>
<td>Manufacturing</td>
<td>923,787</td>
<td>963,804</td>
<td>864,378</td>
<td>717,767</td>
<td>983,620</td>
<td>759,637</td>
<td>265,853 37.0%</td>
<td>223,983 29.5%</td>
</tr>
<tr>
<td>Wholesale</td>
<td>978,770</td>
<td>1,053,443</td>
<td>840,427</td>
<td>846,689</td>
<td>1,054,404</td>
<td>984,497</td>
<td>207,715 24.5%</td>
<td>69,907 7.1%</td>
</tr>
<tr>
<td>Miscellaneous</td>
<td>462,970</td>
<td>363,743</td>
<td>430,564</td>
<td>478,464</td>
<td>671,679</td>
<td>499,217</td>
<td>193,215 40.4%</td>
<td>172,462 34.5%</td>
</tr>
<tr>
<td>YTD Total</td>
<td>18,596,681</td>
<td>19,411,575</td>
<td>16,483,334</td>
<td>15,795,160</td>
<td>16,340,704</td>
<td>16,141,212</td>
<td>545,544 3.5%</td>
<td>199,492 1.2%</td>
</tr>
<tr>
<td>Annual total*</td>
<td>20,342,196</td>
<td>20,955,889</td>
<td>17,995,840</td>
<td>17,198,187</td>
<td>17,784,000</td>
<td>17,600,000</td>
<td>585,813 3.4%</td>
<td>184,000 1.0%</td>
</tr>
</tbody>
</table>

*2011 is projected

Key Variances:

- The **Manufacturing sector** is expected to continue expanding into 2014. This sector is 37% over 2010 year-to-date and 30% over our budgeted amount for the most part due to the aerospace industry.
- The **Wholesale sector** also continues to perform well. Currently this sector is 25% above 2010, year to date and 7% over our budget.
- The **Construction sector** is 30% below 2010 year to date; however, if we exclude the I-405 project activities, we are 8% below 2010 and each month this year has brought a very slight improvement. This sector continues to be the only sector that is below 2010 levels and is a drag on our overall Sales Tax performance.
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## Sales Tax Report

### General Retail

<table>
<thead>
<tr>
<th>Gp Cd</th>
<th>CONSTRUCTION</th>
<th>2010 Total</th>
<th>2010 To Date</th>
<th>2011 To Date</th>
<th>% Difference</th>
</tr>
</thead>
<tbody>
<tr>
<td>236</td>
<td>Construction of Buildings</td>
<td>779,884</td>
<td>717,889</td>
<td>638,885</td>
<td>-11.0%</td>
</tr>
<tr>
<td>237</td>
<td>Heavy and Civil Construction</td>
<td>743,417</td>
<td>702,740</td>
<td>127,628</td>
<td>-81.8%</td>
</tr>
<tr>
<td>238</td>
<td>Special Trade Contractors</td>
<td>595,076</td>
<td>687,932</td>
<td>7,000</td>
<td>6.9%</td>
</tr>
</tbody>
</table>

**TOTAL CONSTRUCTION** $2,218,377 $2,064,255 $1,456,445 **-29.5%**

### Manufacturing

<table>
<thead>
<tr>
<th>Gp Cd</th>
<th>CONSTRUCTION</th>
<th>2010 Total</th>
<th>2010 To Date</th>
<th>2011 To Date</th>
<th>% Difference</th>
</tr>
</thead>
<tbody>
<tr>
<td>311</td>
<td>Food Products</td>
<td>2,826</td>
<td>2,613</td>
<td>4,345</td>
<td>58.6%</td>
</tr>
<tr>
<td>312</td>
<td>Beverage &amp; Tobacco Products</td>
<td>8,551</td>
<td>6,169</td>
<td>9,786</td>
<td>58.6%</td>
</tr>
<tr>
<td>313</td>
<td>Textile Mill Products</td>
<td>207</td>
<td>189</td>
<td>142</td>
<td>-24.8%</td>
</tr>
<tr>
<td>314</td>
<td>Other Textile Product Mills</td>
<td>7,922</td>
<td>7,209</td>
<td>7,178</td>
<td>-0.4%</td>
</tr>
<tr>
<td>315</td>
<td>Apparel Manufacturing</td>
<td>166</td>
<td>166</td>
<td>290</td>
<td>74.9%</td>
</tr>
<tr>
<td>316</td>
<td>Leather &amp; Leather Products</td>
<td>77</td>
<td>77</td>
<td>48</td>
<td>-37.5%</td>
</tr>
<tr>
<td>317</td>
<td>Lumber &amp; Wood Products</td>
<td>19,687</td>
<td>18,321</td>
<td>15,408</td>
<td>-15.9%</td>
</tr>
<tr>
<td>318</td>
<td>Paper &amp; Allied Products</td>
<td>17,763</td>
<td>16,755</td>
<td>10,829</td>
<td>-35.4%</td>
</tr>
<tr>
<td>321</td>
<td>Printing, Publishing</td>
<td>205,498</td>
<td>187,410</td>
<td>204,624</td>
<td>9.2%</td>
</tr>
</tbody>
</table>

**TOTAL MANUFACTURING** $777,452 $717,767 $983,620 **37.0%**

### General Retail

<table>
<thead>
<tr>
<th>Gp Cd</th>
<th>WHOLESALE</th>
<th>2010 Total</th>
<th>2010 To Date</th>
<th>2011 To Date</th>
<th>% Difference</th>
</tr>
</thead>
<tbody>
<tr>
<td>423</td>
<td>Wholesale Durable Goods</td>
<td>745,915</td>
<td>667,823</td>
<td>849,386</td>
<td>27.2%</td>
</tr>
<tr>
<td>424</td>
<td>Wholesale Non-durable</td>
<td>188,400</td>
<td>172,382</td>
<td>201,241</td>
<td>16.7%</td>
</tr>
<tr>
<td>425</td>
<td>Wholesale Electronic markets</td>
<td>659,076</td>
<td>687,932</td>
<td>7,000</td>
<td>6.9%</td>
</tr>
</tbody>
</table>

**TOTAL WHOLESALE** $941,315 $864,689 $1,054,404 **24.5%**

### Services

<table>
<thead>
<tr>
<th>Gp Cd</th>
<th>WHOLESALE</th>
<th>2010 Total</th>
<th>2010 To Date</th>
<th>2011 To Date</th>
<th>% Difference</th>
</tr>
</thead>
<tbody>
<tr>
<td>511</td>
<td>Publishing Industries</td>
<td>112,941</td>
<td>97,107</td>
<td>114,202</td>
<td>17.6%</td>
</tr>
<tr>
<td>512</td>
<td>Motion Picture, Sound Record</td>
<td>22,853</td>
<td>21,530</td>
<td>23,909</td>
<td>11.1%</td>
</tr>
<tr>
<td>515</td>
<td>Broadcasting except Internet</td>
<td>8,816</td>
<td>8,673</td>
<td>1,641</td>
<td>-81.1%</td>
</tr>
<tr>
<td>516</td>
<td>Internet Publishing &amp; Broadcasting</td>
<td>-</td>
<td>-</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>517</td>
<td>Telecommunications</td>
<td>544,622</td>
<td>503,187</td>
<td>438,663</td>
<td>-12.8%</td>
</tr>
<tr>
<td>518</td>
<td>Internet Service Providers</td>
<td>21,661</td>
<td>20,179</td>
<td>40,626</td>
<td>101.3%</td>
</tr>
</tbody>
</table>

### Miscellaneous

<table>
<thead>
<tr>
<th>Gp Cd</th>
<th>WHOLESALE</th>
<th>2010 Total</th>
<th>2010 To Date</th>
<th>2011 To Date</th>
<th>% Difference</th>
</tr>
</thead>
<tbody>
<tr>
<td>611</td>
<td>Educational Services</td>
<td>71,515</td>
<td>68,060</td>
<td>80,357</td>
<td>18.1%</td>
</tr>
<tr>
<td>621</td>
<td>Ambulatory Medical/ Healthcare Svcs</td>
<td>21,881</td>
<td>20,179</td>
<td>23,330</td>
<td>15.6%</td>
</tr>
<tr>
<td>622</td>
<td>Hospitals</td>
<td>104,483</td>
<td>97,549</td>
<td>88,636</td>
<td>-9.1%</td>
</tr>
</tbody>
</table>

### Other Services

<table>
<thead>
<tr>
<th>Gp Cd</th>
<th>WHOLESALE</th>
<th>2010 Total</th>
<th>2010 To Date</th>
<th>2011 To Date</th>
<th>% Difference</th>
</tr>
</thead>
<tbody>
<tr>
<td>623</td>
<td>Nursing &amp; Residential Care</td>
<td>1,705</td>
<td>1,010</td>
<td>1,016</td>
<td>0.0%</td>
</tr>
<tr>
<td>624</td>
<td>Social Assistance</td>
<td>31,438</td>
<td>28,455</td>
<td>29,599</td>
<td>4.0%</td>
</tr>
<tr>
<td>711</td>
<td>Performing Arts, Spectator sports</td>
<td>2,147</td>
<td>1,968</td>
<td>2,187</td>
<td>11.1%</td>
</tr>
</tbody>
</table>

### Transportation

<table>
<thead>
<tr>
<th>Gp Cd</th>
<th>WHOLESALE</th>
<th>2010 Total</th>
<th>2010 To Date</th>
<th>2011 To Date</th>
<th>% Difference</th>
</tr>
</thead>
<tbody>
<tr>
<td>712</td>
<td>Parks &amp; Other similar institutions</td>
<td>1</td>
<td>1</td>
<td>2</td>
<td>195.5%</td>
</tr>
</tbody>
</table>

### Miscellaneous

<table>
<thead>
<tr>
<th>Gp Cd</th>
<th>WHOLESALE</th>
<th>2010 Total</th>
<th>2010 To Date</th>
<th>2011 To Date</th>
<th>% Difference</th>
</tr>
</thead>
<tbody>
<tr>
<td>910</td>
<td>Government</td>
<td>230,427</td>
<td>210,350</td>
<td>350,654</td>
<td>66.7%</td>
</tr>
</tbody>
</table>

### Total Sales Tax Generated

| Total Sales Tax Generated from Construction March 2006 - March 2010: | $660,632 |
| Total sales tax generated from businesses at The Landing since January 2008: | $2,351,600 |

Total: $3,012,291

---

**SALES TAX SUMMARY**

**November 2011**

KLR: November 2011 Sales Tax Report

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## City of Renton
### Sales Tax Forecast Sheet
#### Preliminary - November 2011

<table>
<thead>
<tr>
<th></th>
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<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>$1,329,901</td>
<td>$1,356,909</td>
<td>$1,485,022</td>
<td>$1,710,224</td>
<td>$1,543,068</td>
<td>$1,289,363</td>
<td>$1,368,277</td>
<td>$1,339,659</td>
<td>$(28,618)</td>
<td>-2.09%</td>
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<tr>
<td></td>
<td>$1,593,779</td>
<td>$1,795,965</td>
<td>$1,944,949</td>
<td>$2,140,557</td>
<td>$1,778,429</td>
<td>$1,728,587</td>
<td>$1,709,778</td>
<td>$1,982,273</td>
<td>272,495.30</td>
<td>15.94%</td>
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<tr>
<td></td>
<td>$1,155,170</td>
<td>$1,293,014</td>
<td>$1,370,273</td>
<td>$1,488,829</td>
<td>$1,461,006</td>
<td>$1,289,585</td>
<td>$1,288,830</td>
<td>$1,299,237</td>
<td>10,407.19</td>
<td>0.81%</td>
</tr>
<tr>
<td></td>
<td>$1,202,075</td>
<td>$1,355,801</td>
<td>$1,550,055</td>
<td>$1,398,021</td>
<td>$1,461,108</td>
<td>$1,491,585</td>
<td>$1,590,781</td>
<td>$1,368,277</td>
<td>99,195.18</td>
<td>6.65%</td>
</tr>
<tr>
<td></td>
<td>$1,406,640</td>
<td>$1,619,884</td>
<td>$1,756,943</td>
<td>$1,490,777</td>
<td>$1,499,332</td>
<td>$1,491,585</td>
<td>$1,491,585</td>
<td>$1,368,277</td>
<td>10,407.19</td>
<td>0.81%</td>
</tr>
<tr>
<td></td>
<td>$1,402,176</td>
<td>$1,461,172</td>
<td>$1,626,018</td>
<td>$1,361,808</td>
<td>$1,382,045</td>
<td>$1,390,083</td>
<td>$1,390,083</td>
<td>$1,368,277</td>
<td>-21,869.33</td>
<td>-1.57%</td>
</tr>
<tr>
<td></td>
<td>$1,395,590</td>
<td>$1,574,825</td>
<td>$1,692,537</td>
<td>$1,443,897</td>
<td>$1,309,429</td>
<td>$1,418,974</td>
<td>$1,437,859</td>
<td>$1,368,277</td>
<td>18,884.76</td>
<td>1.33%</td>
</tr>
<tr>
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<td>$1,515,121</td>
<td>$1,706,785</td>
<td>$1,874,904</td>
<td>$1,849,789</td>
<td>$1,551,416</td>
<td>$1,470,879</td>
<td>$1,458,002</td>
<td>$1,534,218</td>
<td>-13,783.70</td>
<td>-0.89%</td>
</tr>
<tr>
<td></td>
<td>$1,520,645</td>
<td>$1,611,649</td>
<td>$1,725,415</td>
<td>$1,658,618</td>
<td>$1,454,550</td>
<td>$1,408,877</td>
<td>$1,486,401</td>
<td>$1,472,399</td>
<td>-14,001.92</td>
<td>-0.94%</td>
</tr>
<tr>
<td></td>
<td>$1,561,267</td>
<td>$1,607,149</td>
<td>$1,749,854</td>
<td>$1,907,002</td>
<td>$1,560,216</td>
<td>$1,447,338</td>
<td>$1,531,086</td>
<td>$1,517,444</td>
<td>-13,642.09</td>
<td>-0.89%</td>
</tr>
<tr>
<td></td>
<td>$1,638,391</td>
<td>$1,699,555</td>
<td>$1,886,514</td>
<td>$1,708,097</td>
<td>$1,440,145</td>
<td>$1,508,618</td>
<td>$1,558,540</td>
<td>$1,543,755</td>
<td>-14,784.61</td>
<td>-0.95%</td>
</tr>
<tr>
<td></td>
<td>$1,387,702</td>
<td>$1,608,235</td>
<td>$1,745,514</td>
<td>$1,544,314</td>
<td>$1,512,506</td>
<td>$1,403,028</td>
<td>$1,465,514</td>
<td>$1,465,514</td>
<td>128,430.19</td>
<td>9.81%</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>$17,108,456</strong></td>
<td><strong>$18,690,943</strong></td>
<td><strong>$20,342,195</strong></td>
<td><strong>$20,955,889</strong></td>
<td><strong>$17,995,839</strong></td>
<td><strong>$17,198,187</strong></td>
<td><strong>$17,600,000</strong></td>
<td><strong>$16,340,704</strong></td>
<td><strong>206,218</strong></td>
<td><strong>1.28%</strong></td>
</tr>
</tbody>
</table>

*adjusted budget figures* 11/2011

**KLR: November 2011 Sales Tax Report**

2 of 76
City of Renton Sales Tax Trends
Period Data By Year & Industry Type
For the Month of November

<table>
<thead>
<tr>
<th>Year</th>
<th>Construction</th>
<th>Manufacturing</th>
<th>Wholesale</th>
<th>General Retail</th>
<th>Automotive/Gas</th>
<th>Services</th>
<th>Miscellaneous</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>2001</td>
<td>204,223</td>
<td>69,361</td>
<td>147,774</td>
<td>281,265</td>
<td>267,316</td>
<td>271,202</td>
<td>36,066</td>
<td>1,277,207</td>
</tr>
<tr>
<td>2002</td>
<td>186,886</td>
<td>41,657</td>
<td>148,037</td>
<td>314,064</td>
<td>284,718</td>
<td>291,289</td>
<td>34,643</td>
<td>1,301,294</td>
</tr>
<tr>
<td>2003</td>
<td>252,934</td>
<td>44,026</td>
<td>82,777</td>
<td>324,832</td>
<td>284,399</td>
<td>326,585</td>
<td>40,729</td>
<td>1,356,082</td>
</tr>
<tr>
<td>2004</td>
<td>244,602</td>
<td>58,246</td>
<td>71,261</td>
<td>312,265</td>
<td>333,597</td>
<td>339,815</td>
<td>30,931</td>
<td>1,400,715</td>
</tr>
<tr>
<td>2005</td>
<td>247,363</td>
<td>83,490</td>
<td>89,944</td>
<td>366,895</td>
<td>351,851</td>
<td>344,794</td>
<td>39,706</td>
<td>1,524,042</td>
</tr>
<tr>
<td>2006</td>
<td>284,749</td>
<td>49,851</td>
<td>90,303</td>
<td>482,315</td>
<td>373,952</td>
<td>389,511</td>
<td>28,847</td>
<td>1,699,555</td>
</tr>
<tr>
<td>2007</td>
<td>479,344</td>
<td>67,895</td>
<td>99,855</td>
<td>491,855</td>
<td>326,679</td>
<td>382,112</td>
<td>38,774</td>
<td>1,886,514</td>
</tr>
<tr>
<td>2008</td>
<td>347,091</td>
<td>80,298</td>
<td>97,794</td>
<td>518,975</td>
<td>247,957</td>
<td>388,390</td>
<td>27,592</td>
<td>1,708,097</td>
</tr>
<tr>
<td>2009</td>
<td>221,439</td>
<td>75,055</td>
<td>50,809</td>
<td>496,917</td>
<td>232,738</td>
<td>319,084</td>
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<tr>
<td>2010</td>
<td>203,294</td>
<td>84,419</td>
<td>75,299</td>
<td>517,751</td>
<td>267,648</td>
<td>323,226</td>
<td>36,982</td>
<td>1,508,618</td>
</tr>
<tr>
<td>2011</td>
<td>168,690</td>
<td>103,304</td>
<td>92,071</td>
<td>544,439</td>
<td>236,197</td>
<td>361,467</td>
<td>37,587</td>
<td>1,543,755</td>
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</table>

**PERCENTAGE CHANGE BY YEAR**

<table>
<thead>
<tr>
<th>Year</th>
<th>Construction</th>
<th>Manufacturing</th>
<th>Wholesale</th>
<th>General Retail</th>
<th>Automotive/Gas</th>
<th>Services</th>
<th>Miscellaneous</th>
<th>Total</th>
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</thead>
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<tr>
<td>2001</td>
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<td>35%</td>
<td>-3%</td>
<td>3%</td>
<td>-39%</td>
<td>10%</td>
<td>-40%</td>
<td>5%</td>
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</table>

For the Month of November

<table>
<thead>
<tr>
<th>Year</th>
<th>Construction</th>
<th>Manufacturing</th>
<th>Wholesale</th>
<th>General Retail</th>
<th>Automotive/Gas</th>
<th>Services</th>
<th>Miscellaneous</th>
<th>Total</th>
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</thead>
<tbody>
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<td>147,774</td>
<td>281,265</td>
<td>267,316</td>
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<td>333,597</td>
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<td>351,851</td>
<td>344,794</td>
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<td>1,524,042</td>
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<td>1,699,555</td>
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<tr>
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<td>84,419</td>
<td>75,299</td>
<td>517,751</td>
<td>267,648</td>
<td>323,226</td>
<td>36,982</td>
<td>1,508,618</td>
</tr>
<tr>
<td>2011</td>
<td>168,690</td>
<td>103,304</td>
<td>92,071</td>
<td>544,439</td>
<td>236,197</td>
<td>361,467</td>
<td>37,587</td>
<td>1,543,755</td>
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</table>

**TOTAL SALES**

<table>
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<tr>
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<th>Total</th>
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</thead>
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<tr>
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</tr>
<tr>
<td>2002</td>
<td>1,301,294</td>
</tr>
<tr>
<td>2003</td>
<td>1,356,082</td>
</tr>
<tr>
<td>2004</td>
<td>1,400,715</td>
</tr>
<tr>
<td>2005</td>
<td>1,524,042</td>
</tr>
<tr>
<td>2006</td>
<td>1,699,555</td>
</tr>
<tr>
<td>2007</td>
<td>1,886,514</td>
</tr>
<tr>
<td>2008</td>
<td>1,708,097</td>
</tr>
<tr>
<td>2009</td>
<td>1,440,145</td>
</tr>
<tr>
<td>2010</td>
<td>1,508,618</td>
</tr>
<tr>
<td>2011</td>
<td>1,543,755</td>
</tr>
</tbody>
</table>

KLR: November 2011 Sales Tax Report
**Construction**

**Sales Tax Receipts (Actual, Jan-November; Projected, December)**

<table>
<thead>
<tr>
<th>Year</th>
<th>January</th>
<th>February</th>
<th>March</th>
<th>April</th>
<th>May</th>
<th>June</th>
<th>July</th>
<th>August</th>
<th>September</th>
<th>October</th>
<th>November</th>
<th>December</th>
<th>Annual Total*</th>
</tr>
</thead>
<tbody>
<tr>
<td>2001</td>
<td>163,239</td>
<td>197,732</td>
<td>158,849</td>
<td>145,498</td>
<td>194,156</td>
<td>144,483</td>
<td>174,135</td>
<td>206,644</td>
<td>216,232</td>
<td>188,413</td>
<td>204,223</td>
<td>182,277</td>
<td>2,175,880</td>
</tr>
<tr>
<td>2002</td>
<td>178,965</td>
<td>189,299</td>
<td>154,209</td>
<td>135,301</td>
<td>157,488</td>
<td>157,177</td>
<td>145,734</td>
<td>161,842</td>
<td>142,599</td>
<td>169,599</td>
<td>186,886</td>
<td>201,743</td>
<td>1,980,842</td>
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<tr>
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<td>229,949</td>
<td>245,495</td>
<td>225,582</td>
<td>205,829</td>
<td>245,591</td>
<td>244,602</td>
<td>215,777</td>
<td>2,632,959</td>
</tr>
<tr>
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<td>331,913</td>
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<td>206,618</td>
<td>217,711</td>
<td>219,625</td>
<td>200,032</td>
<td>247,557</td>
<td>221,439</td>
<td>287,910</td>
<td>2,991,530</td>
</tr>
<tr>
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<td>195,697</td>
<td>137,743</td>
<td>359,023</td>
<td>189,877</td>
<td>186,484</td>
<td>118,707</td>
<td>226,987</td>
<td>150,775</td>
<td>172,108</td>
<td>203,294</td>
<td>154,122</td>
<td>2,218,377</td>
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<tr>
<td>2011</td>
<td>125,321</td>
<td>147,838</td>
<td>87,318</td>
<td>86,771</td>
<td>135,192</td>
<td>118,137</td>
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<td>159,513</td>
<td>128,647</td>
<td>176,851</td>
<td>168,690</td>
<td>127,992</td>
<td>1,582,436</td>
</tr>
</tbody>
</table>

*Includes projected figures

**Taxes received: Nov-11**

- **Current Month:** 100,000
- **Annual Totals:** 600,000

**For the tax period of: Sep-11**

- **Taxes received:** 418,276
- **Annual Totals:** 4,725,533

**2011 totals compared to prior years, same period and YTD with projection**

<table>
<thead>
<tr>
<th>Year</th>
<th>January</th>
<th>February</th>
<th>March</th>
<th>April</th>
<th>May</th>
<th>June</th>
<th>July</th>
<th>August</th>
<th>September</th>
<th>October</th>
<th>November</th>
<th>December</th>
<th>Annual Total*</th>
</tr>
</thead>
<tbody>
<tr>
<td>2011</td>
<td>-23.23%</td>
<td>-25.23%</td>
<td>-45.03%</td>
<td>-40.36%</td>
<td>-30.37%</td>
<td>-18.23%</td>
<td>-30.99%</td>
<td>-22.81%</td>
<td>-40.51%</td>
<td>-6.14%</td>
<td>-17.40%</td>
<td>-29.78%</td>
<td>-27.27%</td>
</tr>
<tr>
<td>vs. 2001</td>
<td>-29.97%</td>
<td>-21.90%</td>
<td>-43.38%</td>
<td>-35.87%</td>
<td>-14.16%</td>
<td>-24.84%</td>
<td>-17.54%</td>
<td>-1.44%</td>
<td>-9.78%</td>
<td>4.28%</td>
<td>-9.74%</td>
<td>-36.56%</td>
<td>-20.11%</td>
</tr>
<tr>
<td>vs. 2003</td>
<td>-23.49%</td>
<td>-18.97%</td>
<td>-45.91%</td>
<td>-17.72%</td>
<td>-13.25%</td>
<td>-19.57%</td>
<td>-28.50%</td>
<td>-21.41%</td>
<td>-31.16%</td>
<td>-6.52%</td>
<td>-33.31%</td>
<td>-38.57%</td>
<td>-25.51%</td>
</tr>
<tr>
<td>vs. 2004</td>
<td>-30.33%</td>
<td>-34.57%</td>
<td>-54.91%</td>
<td>-54.53%</td>
<td>-41.17%</td>
<td>-48.62%</td>
<td>-51.05%</td>
<td>-29.29%</td>
<td>-37.50%</td>
<td>-27.99%</td>
<td>-31.03%</td>
<td>-40.68%</td>
<td>-39.90%</td>
</tr>
<tr>
<td>vs. 2005</td>
<td>-38.44%</td>
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<td>-44.99%</td>
<td>-56.87%</td>
<td>-34.88%</td>
<td>-42.81%</td>
<td>-36.48%</td>
<td>-27.85%</td>
<td>-43.18%</td>
<td>-23.53%</td>
<td>-31.80%</td>
<td>-41.14%</td>
<td>-37.36%</td>
</tr>
<tr>
<td>vs. 2006</td>
<td>-24.30%</td>
<td>-37.51%</td>
<td>-44.44%</td>
<td>-58.16%</td>
<td>-42.25%</td>
<td>-39.25%</td>
<td>-48.01%</td>
<td>-43.04%</td>
<td>-44.52%</td>
<td>-17.26%</td>
<td>-40.76%</td>
<td>-49.23%</td>
<td>-41.15%</td>
</tr>
<tr>
<td>vs. 2007</td>
<td>-44.55%</td>
<td>-44.25%</td>
<td>-53.51%</td>
<td>-60.40%</td>
<td>-51.07%</td>
<td>-56.87%</td>
<td>-64.44%</td>
<td>-63.77%</td>
<td>-65.25%</td>
<td>-55.26%</td>
<td>-64.81%</td>
<td>-70.01%</td>
<td>-59.41%</td>
</tr>
<tr>
<td>vs. 2008</td>
<td>-70.04%</td>
<td>-69.06%</td>
<td>-70.69%</td>
<td>-74.30%</td>
<td>-72.05%</td>
<td>-69.73%</td>
<td>-75.17%</td>
<td>-59.67%</td>
<td>-67.84%</td>
<td>-52.50%</td>
<td>-51.40%</td>
<td>-60.13%</td>
<td>-66.51%</td>
</tr>
<tr>
<td>vs. 2009</td>
<td>-61.48%</td>
<td>-55.46%</td>
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<td>-61.66%</td>
<td>-43.76%</td>
<td>-42.82%</td>
<td>-44.80%</td>
<td>-27.37%</td>
<td>-35.69%</td>
<td>-28.56%</td>
<td>-23.82%</td>
<td>-55.54%</td>
<td>-47.10%</td>
</tr>
<tr>
<td>vs. 2010</td>
<td>-1.42%</td>
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<td>-36.65%</td>
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<td>-29.73%</td>
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<td>2.76%</td>
<td>-17.02%</td>
<td>-16.95%</td>
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</table>
For the tax period of: Sep-11

Sales Tax Receipts (Actual, Jan-November; Projected, December)

Taxes received: Nov-11

Manufacturing

<table>
<thead>
<tr>
<th>Year</th>
<th>January</th>
<th>February</th>
<th>March</th>
<th>April</th>
<th>May</th>
<th>June</th>
<th>July</th>
<th>August</th>
<th>September</th>
<th>October</th>
<th>November</th>
<th>December</th>
<th>Annual Total*</th>
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</thead>
<tbody>
<tr>
<td>2001</td>
<td>20,235</td>
<td>107,317</td>
<td>34,265</td>
<td>37,662</td>
<td>42,411</td>
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<td>51,355</td>
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<td>44,026</td>
<td>49,851</td>
<td>131,089</td>
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<td>596,061</td>
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<td>2005</td>
<td>55,589</td>
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<td>80,759</td>
<td>36,195</td>
<td>79,171</td>
<td>49,851</td>
<td>131,089</td>
<td>796,974</td>
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<tr>
<td>2007</td>
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<td>64,097</td>
<td>117,277</td>
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<td>59,685</td>
<td>777,452</td>
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<td>32,564</td>
<td>103,304</td>
<td>89,033</td>
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</table>

OVER/UNDER BUDGET 2011

-14%  64%  38%  15% -10% -39%  2%  13%  28%  -105.4%

OVER/UNDER BUDGET 2011

-105.4%  22%  0%  20%

KLR: November 2011 Sales Tax Report

5 of 76
General Retail

Sales Tax Receipts (Actual, Jan-November; Projected, December)

<table>
<thead>
<tr>
<th>Year</th>
<th>January</th>
<th>February</th>
<th>March</th>
<th>April</th>
<th>May</th>
<th>June</th>
<th>July</th>
<th>August</th>
<th>September</th>
<th>October</th>
<th>November</th>
<th>December</th>
<th>Annual Total*</th>
</tr>
</thead>
<tbody>
<tr>
<td>2002</td>
<td>279,324</td>
<td>388,533</td>
<td>245,874</td>
<td>241,084</td>
<td>281,978</td>
<td>272,961</td>
<td>272,452</td>
<td>306,334</td>
<td>292,046</td>
<td>313,513</td>
<td>314,064</td>
<td>310,778</td>
<td>3,518,938</td>
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<tr>
<td>2005</td>
<td>355,534</td>
<td>449,775</td>
<td>313,939</td>
<td>304,558</td>
<td>335,290</td>
<td>316,636</td>
<td>333,016</td>
<td>345,041</td>
<td>341,513</td>
<td>342,410</td>
<td>366,895</td>
<td>342,762</td>
<td>4,147,368</td>
</tr>
<tr>
<td>2006</td>
<td>467,074</td>
<td>608,888</td>
<td>422,185</td>
<td>411,403</td>
<td>467,832</td>
<td>469,103</td>
<td>486,900</td>
<td>472,910</td>
<td>475,658</td>
<td>504,644</td>
<td>482,315</td>
<td>428,368</td>
<td>5,697,280</td>
</tr>
<tr>
<td>2008</td>
<td>518,245</td>
<td>642,674</td>
<td>428,789</td>
<td>440,888</td>
<td>494,982</td>
<td>465,256</td>
<td>507,504</td>
<td>516,450</td>
<td>522,369</td>
<td>597,219</td>
<td>518,975</td>
<td>477,282</td>
<td>6,130,633</td>
</tr>
<tr>
<td>2009</td>
<td>514,191</td>
<td>621,566</td>
<td>453,884</td>
<td>449,762</td>
<td>464,994</td>
<td>486,645</td>
<td>474,630</td>
<td>490,599</td>
<td>467,184</td>
<td>483,867</td>
<td>496,917</td>
<td>463,571</td>
<td>5,839,810</td>
</tr>
<tr>
<td>2011</td>
<td>485,811</td>
<td>668,937</td>
<td>448,757</td>
<td>445,461</td>
<td>525,860</td>
<td>489,156</td>
<td>495,246</td>
<td>500,822</td>
<td>497,750</td>
<td>517,522</td>
<td>544,439</td>
<td>483,234</td>
<td>6,102,994</td>
</tr>
</tbody>
</table>

Over/Under Budget 2011

- Year-over-Year (YOY) comparison of actual vs. prior year
- Projected figures as of November 2011

**Note:** The table above shows sales tax receipts for the years 2001 to 2011, with a comparison to the previous years for the same period and year-to-date (YTD) with projection for December 2011.

Current Month

2001-2011

Current Month 2001-2011

2011 totals compared to prior years, same period and YTD with projection

<table>
<thead>
<tr>
<th>Year</th>
<th>January</th>
<th>February</th>
<th>March</th>
<th>April</th>
<th>May</th>
<th>June</th>
<th>July</th>
<th>August</th>
<th>September</th>
<th>October</th>
<th>November</th>
<th>December</th>
<th>Annual Total*</th>
</tr>
</thead>
<tbody>
<tr>
<td>vs. 2001</td>
<td>71.30%</td>
<td>83.17%</td>
<td>92.35%</td>
<td>56.05%</td>
<td>73.14%</td>
<td>89.99%</td>
<td>78.53%</td>
<td>74.05%</td>
<td>80.61%</td>
<td>75.73%</td>
<td>93.57%</td>
<td>74.53%</td>
<td>78.34%</td>
</tr>
<tr>
<td>vs. 2002</td>
<td>73.92%</td>
<td>72.17%</td>
<td>82.52%</td>
<td>84.77%</td>
<td>86.49%</td>
<td>79.20%</td>
<td>81.77%</td>
<td>63.49%</td>
<td>70.44%</td>
<td>65.07%</td>
<td>73.35%</td>
<td>55.49%</td>
<td>73.43%</td>
</tr>
<tr>
<td>vs. 2003</td>
<td>121.05%</td>
<td>102.94%</td>
<td>124.87%</td>
<td>126.21%</td>
<td>140.44%</td>
<td>127.52%</td>
<td>50.48%</td>
<td>131.88%</td>
<td>100.25%</td>
<td>89.16%</td>
<td>67.61%</td>
<td>58.50%</td>
<td>98.37%</td>
</tr>
<tr>
<td>vs. 2004</td>
<td>44.53%</td>
<td>64.55%</td>
<td>64.03%</td>
<td>55.10%</td>
<td>57.90%</td>
<td>59.99%</td>
<td>55.36%</td>
<td>51.46%</td>
<td>54.41%</td>
<td>56.01%</td>
<td>59.07%</td>
<td>43.47%</td>
<td>55.50%</td>
</tr>
<tr>
<td>vs. 2005</td>
<td>36.64%</td>
<td>48.73%</td>
<td>42.94%</td>
<td>46.26%</td>
<td>56.84%</td>
<td>54.49%</td>
<td>48.72%</td>
<td>45.15%</td>
<td>45.75%</td>
<td>51.14%</td>
<td>48.39%</td>
<td>40.98%</td>
<td>47.15%</td>
</tr>
<tr>
<td>vs. 2006</td>
<td>4.01%</td>
<td>9.86%</td>
<td>6.29%</td>
<td>8.28%</td>
<td>12.40%</td>
<td>4.27%</td>
<td>1.71%</td>
<td>5.90%</td>
<td>4.64%</td>
<td>2.55%</td>
<td>12.88%</td>
<td>12.81%</td>
<td>7.12%</td>
</tr>
<tr>
<td>vs. 2007</td>
<td>11.06%</td>
<td>11.27%</td>
<td>10.09%</td>
<td>12.06%</td>
<td>15.06%</td>
<td>18.10%</td>
<td>4.63%</td>
<td>4.91%</td>
<td>6.73%</td>
<td>5.71%</td>
<td>10.69%</td>
<td>0.39%</td>
<td>9.08%</td>
</tr>
<tr>
<td>vs. 2008</td>
<td>-6.26%</td>
<td>4.09%</td>
<td>4.66%</td>
<td>1.04%</td>
<td>6.24%</td>
<td>5.14%</td>
<td>-2.42%</td>
<td>-3.03%</td>
<td>-4.71%</td>
<td>-13.34%</td>
<td>4.91%</td>
<td>1.25%</td>
<td>-0.45%</td>
</tr>
<tr>
<td>vs. 2009</td>
<td>-5.52%</td>
<td>7.62%</td>
<td>-1.13%</td>
<td>-0.96%</td>
<td>13.09%</td>
<td>6.65%</td>
<td>4.34%</td>
<td>2.08%</td>
<td>6.54%</td>
<td>6.96%</td>
<td>9.56%</td>
<td>4.24%</td>
<td>4.51%</td>
</tr>
<tr>
<td>vs. 2010</td>
<td>-0.24%</td>
<td>1.63%</td>
<td>-0.04%</td>
<td>2.79%</td>
<td>4.81%</td>
<td>7.14%</td>
<td>0.07%</td>
<td>-2.80%</td>
<td>0.53%</td>
<td>1.27%</td>
<td>5.15%</td>
<td>1.10%</td>
<td>1.75%</td>
</tr>
</tbody>
</table>

For the tax period of: Sep-11

Taxes received: Nov-11

Annual Totals

Current Month 2001-2011

Annual Totals
## Wholesale

### Sales Tax Receipts (Actual, Jan-November; Projected, December)

<table>
<thead>
<tr>
<th>Year</th>
<th>January</th>
<th>February</th>
<th>March</th>
<th>April</th>
<th>May</th>
<th>June</th>
<th>July</th>
<th>August</th>
<th>September</th>
<th>October</th>
<th>November</th>
<th>December</th>
<th>Annual Total*</th>
</tr>
</thead>
<tbody>
<tr>
<td>2001</td>
<td>182,805</td>
<td>185,733</td>
<td>170,564</td>
<td>173,157</td>
<td>209,930</td>
<td>211,733</td>
<td>197,016</td>
<td>198,184</td>
<td>153,425</td>
<td>168,805</td>
<td>147,774</td>
<td>161,736</td>
<td>1,083,059</td>
</tr>
<tr>
<td>2003</td>
<td>115,722</td>
<td>136,835</td>
<td>128,856</td>
<td>93,308</td>
<td>94,118</td>
<td>93,237</td>
<td>112,689</td>
<td>110,725</td>
<td>97,808</td>
<td>90,751</td>
<td>82,777</td>
<td>95,701</td>
<td>1,277,767</td>
</tr>
<tr>
<td>2004</td>
<td>70,088</td>
<td>86,511</td>
<td>86,131</td>
<td>56,324</td>
<td>86,673</td>
<td>77,504</td>
<td>83,622</td>
<td>81,981</td>
<td>73,529</td>
<td>84,037</td>
<td>86,734</td>
<td>90,751</td>
<td>935,872</td>
</tr>
<tr>
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<td>72,758</td>
<td>85,521</td>
<td>121,228</td>
<td>73,272</td>
<td>78,892</td>
<td>79,701</td>
<td>88,686</td>
<td>101,325</td>
<td>89,944</td>
<td>73,590</td>
<td>90,751</td>
<td>90,751</td>
<td>1,030,450</td>
</tr>
<tr>
<td>2006</td>
<td>81,032</td>
<td>105,463</td>
<td>82,477</td>
<td>75,484</td>
<td>95,213</td>
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<td>90,303</td>
<td>86,734</td>
<td>90,751</td>
<td>1,016,468</td>
</tr>
<tr>
<td>2007</td>
<td>74,888</td>
<td>98,922</td>
<td>87,573</td>
<td>77,434</td>
<td>97,373</td>
<td>96,310</td>
<td>80,539</td>
<td>95,701</td>
<td>89,400</td>
<td>99,855</td>
<td>104,289</td>
<td>104,289</td>
<td>1,131,445</td>
</tr>
<tr>
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<td>131,997</td>
<td>82,125</td>
<td>83,995</td>
<td>92,865</td>
<td>119,829</td>
<td>87,378</td>
<td>105,786</td>
<td>91,962</td>
<td>97,794</td>
<td>78,002</td>
<td>1,131,445</td>
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</tr>
<tr>
<td>2009</td>
<td>68,483</td>
<td>92,013</td>
<td>65,222</td>
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<td>72,883</td>
<td>95,149</td>
<td>75,776</td>
<td>50,898</td>
<td>75,458</td>
<td>915,885</td>
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</tr>
<tr>
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<td>99,536</td>
<td>87,573</td>
<td>80,539</td>
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<td>86,734</td>
<td>75,299</td>
<td>94,626</td>
<td>941,315</td>
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</tr>
</tbody>
</table>

### Over/Under Budget 2011

- 20% -27% 5% 16% -15% 6% 24% -4% 11% 8% 8% 6%

*includes projected figures

### Annual Totals

<table>
<thead>
<tr>
<th>Year</th>
<th>January</th>
<th>February</th>
<th>March</th>
<th>April</th>
<th>May</th>
<th>June</th>
<th>July</th>
<th>August</th>
<th>September</th>
<th>October</th>
<th>November</th>
<th>December</th>
<th>Annual Total*</th>
</tr>
</thead>
<tbody>
<tr>
<td>2001</td>
<td>1,000,000</td>
<td>1,200,000</td>
<td>1,400,000</td>
<td>1,600,000</td>
<td>1,800,000</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

### Current Month

**2001-2011**

**Annual Totals**

**2011 totals compared to prior years, same period and YTD with projection**

<table>
<thead>
<tr>
<th>Year</th>
<th>January</th>
<th>February</th>
<th>March</th>
<th>April</th>
<th>May</th>
<th>June</th>
<th>July</th>
<th>August</th>
<th>September</th>
<th>October</th>
<th>November</th>
<th>December</th>
<th>Annual Total*</th>
</tr>
</thead>
<tbody>
<tr>
<td>2001</td>
<td>-38.57%</td>
<td>-54.83%</td>
<td>-41.64%</td>
<td>-51.85%</td>
<td>-59.21%</td>
<td>-41.68%</td>
<td>-53.30%</td>
<td>-32.49%</td>
<td>-41.97%</td>
<td>-37.69%</td>
<td>-39.79%</td>
<td>6.35%</td>
<td></td>
</tr>
<tr>
<td>2002</td>
<td>-23.05%</td>
<td>-49.71%</td>
<td>-28.52%</td>
<td>-38.30%</td>
<td>-40.28%</td>
<td>-14.53%</td>
<td>-38.26%</td>
<td>-9.43%</td>
<td>-24.43%</td>
<td>-37.81%</td>
<td>-30.45%</td>
<td>-31.63%</td>
<td></td>
</tr>
<tr>
<td>2003</td>
<td>-2.96%</td>
<td>-38.69%</td>
<td>-22.75%</td>
<td>-10.64%</td>
<td>-6.26%</td>
<td>-7.37%</td>
<td>1.96%</td>
<td>-23.47%</td>
<td>-6.45%</td>
<td>11.23%</td>
<td>7.30%</td>
<td>-9.86%</td>
<td></td>
</tr>
<tr>
<td>2004</td>
<td>60.22%</td>
<td>-3.03%</td>
<td>15.56%</td>
<td>48.04%</td>
<td>1.40%</td>
<td>14.37%</td>
<td>48.24%</td>
<td>10.68%</td>
<td>26.35%</td>
<td>33.21%</td>
<td>29.20%</td>
<td>23.07%</td>
<td></td>
</tr>
<tr>
<td>2005</td>
<td>54.34%</td>
<td>-1.91%</td>
<td>-17.89%</td>
<td>13.80%</td>
<td>-11.40%</td>
<td>-8.36%</td>
<td>-40.86%</td>
<td>-4.15%</td>
<td>-23.63%</td>
<td>-3.33%</td>
<td>2.37%</td>
<td>11.77%</td>
<td></td>
</tr>
<tr>
<td>2006</td>
<td>38.58%</td>
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<td>20.68%</td>
<td>-10.64%</td>
<td>-7.69%</td>
<td>-35.90%</td>
<td>28.87%</td>
<td>4.95%</td>
<td>27.72%</td>
<td>-14.81%</td>
<td>1.96%</td>
<td>20.75%</td>
<td></td>
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<tr>
<td>2007</td>
<td>49.95%</td>
<td>-15.19%</td>
<td>13.66%</td>
<td>7.68%</td>
<td>-9.74%</td>
<td>-10.33%</td>
<td>42.66%</td>
<td>-3.16%</td>
<td>15.87%</td>
<td>21.07%</td>
<td>-7.79%</td>
<td>6.35%</td>
<td></td>
</tr>
<tr>
<td>2008</td>
<td>42.86%</td>
<td>-36.44%</td>
<td>21.20%</td>
<td>-0.73%</td>
<td>-5.36%</td>
<td>-27.93%</td>
<td>31.49%</td>
<td>-12.51%</td>
<td>12.64%</td>
<td>20.76%</td>
<td>-5.85%</td>
<td>22.36%</td>
<td></td>
</tr>
<tr>
<td>2009</td>
<td>44.94%</td>
<td>-8.83%</td>
<td>52.61%</td>
<td>35.36%</td>
<td>9.21%</td>
<td>11.98%</td>
<td>57.64%</td>
<td>-0.81%</td>
<td>8.87%</td>
<td>29.26%</td>
<td>80.89%</td>
<td>25.76%</td>
<td></td>
</tr>
<tr>
<td>2010</td>
<td>63.97%</td>
<td>-17.72%</td>
<td>36.69%</td>
<td>98.57%</td>
<td>-20.07%</td>
<td>15.50%</td>
<td>60.38%</td>
<td>16.55%</td>
<td>43.80%</td>
<td>25.06%</td>
<td>22.27%</td>
<td>22.36%</td>
<td></td>
</tr>
</tbody>
</table>
## Auto & Gas

### Sales Tax Receipts (Actual, Jan-November; Projected, December)

For the tax period of: Sep-11

<table>
<thead>
<tr>
<th>Year</th>
<th>January</th>
<th>February</th>
<th>March</th>
<th>April</th>
<th>May</th>
<th>June</th>
<th>July</th>
<th>August</th>
<th>September</th>
<th>October</th>
<th>November</th>
<th>December</th>
<th>Annual Total*</th>
</tr>
</thead>
<tbody>
<tr>
<td>2001</td>
<td>263,008</td>
<td>267,777</td>
<td>238,430</td>
<td>274,169</td>
<td>312,289</td>
<td>264,673</td>
<td>280,892</td>
<td>290,794</td>
<td>286,575</td>
<td>298,143</td>
<td>267,316</td>
<td>318,859</td>
<td>3,362,927</td>
</tr>
<tr>
<td>2003</td>
<td>259,836</td>
<td>286,022</td>
<td>267,278</td>
<td>304,572</td>
<td>355,982</td>
<td>350,803</td>
<td>376,299</td>
<td>335,557</td>
<td>339,589</td>
<td>284,199</td>
<td>268,014</td>
<td>3,682,664</td>
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</tr>
</tbody>
</table>

### Current Month

**2001-2011**

<table>
<thead>
<tr>
<th>Year</th>
<th>January</th>
<th>February</th>
<th>March</th>
<th>April</th>
<th>May</th>
<th>June</th>
<th>July</th>
<th>August</th>
<th>September</th>
<th>October</th>
<th>November</th>
<th>December</th>
<th>Annual Total*</th>
</tr>
</thead>
<tbody>
<tr>
<td>2001</td>
<td>-4.23%</td>
<td>6.68%</td>
<td>5.07%</td>
<td>-12.85%</td>
<td>-7.59%</td>
<td>-0.93%</td>
<td>0.37%</td>
<td>-20.43%</td>
<td>7.12%</td>
<td>-6.74%</td>
<td>-11.64%</td>
<td>-16.50%</td>
<td>-5.48%</td>
</tr>
<tr>
<td>2002</td>
<td>-17.91%</td>
<td>6.45%</td>
<td>-9.54%</td>
<td>-10.39%</td>
<td>-7.28%</td>
<td>-10.41%</td>
<td>-3.75%</td>
<td>-20.82%</td>
<td>-7.43%</td>
<td>-16.65%</td>
<td>-17.04%</td>
<td>-23.78%</td>
<td>-10.25%</td>
</tr>
<tr>
<td>2003</td>
<td>-3.06%</td>
<td>-0.14%</td>
<td>-5.56%</td>
<td>-7.85%</td>
<td>-13.16%</td>
<td>-13.91%</td>
<td>-17.09%</td>
<td>-30.51%</td>
<td>-12.21%</td>
<td>-19.13%</td>
<td>-24.68%</td>
<td>-15.09%</td>
<td>-13.69%</td>
</tr>
<tr>
<td>2004</td>
<td>-10.43%</td>
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<td>-11.46%</td>
<td>-7.53%</td>
<td>-15.84%</td>
<td>-15.15%</td>
<td>-23.63%</td>
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<td>-18.13%</td>
<td>-24.68%</td>
<td>-15.09%</td>
<td>-12.46%</td>
</tr>
<tr>
<td>2005</td>
<td>-8.68%</td>
<td>-7.32%</td>
<td>-10.10%</td>
<td>-10.35%</td>
<td>-10.05%</td>
<td>-23.54%</td>
<td>-19.55%</td>
<td>-34.43%</td>
<td>-25.63%</td>
<td>-28.35%</td>
<td>-32.87%</td>
<td>-10.68%</td>
<td>-19.47%</td>
</tr>
<tr>
<td>2007</td>
<td>-20.63%</td>
<td>-21.53%</td>
<td>-19.69%</td>
<td>-29.89%</td>
<td>-25.79%</td>
<td>-29.63%</td>
<td>-25.47%</td>
<td>-34.96%</td>
<td>-16.69%</td>
<td>-19.64%</td>
<td>-27.70%</td>
<td>-12.99%</td>
<td>-23.90%</td>
</tr>
<tr>
<td>2008</td>
<td>-15.10%</td>
<td>-16.98%</td>
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<td>-7.36%</td>
<td>-19.51%</td>
<td>-24.16%</td>
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<td>-4.74%</td>
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<td>-11.11%</td>
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<tr>
<td>2009</td>
<td>6.96%</td>
<td>20.97%</td>
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<td>-6.69%</td>
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<tr>
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<td>18.90%</td>
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<td>11.57%</td>
<td>4.68%</td>
<td>2.17%</td>
<td>4.80%</td>
<td>0.45%</td>
<td>5.78%</td>
<td>7.95%</td>
<td>-11.75%</td>
<td>4.78%</td>
<td>4.72%</td>
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### Annual Totals

<table>
<thead>
<tr>
<th>Year</th>
<th>January</th>
<th>February</th>
<th>March</th>
<th>April</th>
<th>May</th>
<th>June</th>
<th>July</th>
<th>August</th>
<th>September</th>
<th>October</th>
<th>November</th>
<th>December</th>
<th>Annual Total*</th>
</tr>
</thead>
<tbody>
<tr>
<td>2001</td>
<td>263,008</td>
<td>267,777</td>
<td>238,430</td>
<td>274,169</td>
<td>312,289</td>
<td>264,673</td>
<td>280,892</td>
<td>290,794</td>
<td>286,575</td>
<td>298,143</td>
<td>267,316</td>
<td>318,859</td>
<td>3,362,927</td>
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<tr>
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<td>284,199</td>
<td>268,014</td>
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</tr>
</tbody>
</table>

*Includes projected figures

KLR: November 2011 Sales Tax Report

8 of 76
### Current Month 2001-2011

#### Annual Totals

#### 2011 totals compared to prior years, same period and YTD with projection

<table>
<thead>
<tr>
<th>Year</th>
<th>January</th>
<th>February</th>
<th>March</th>
<th>April</th>
<th>May</th>
<th>June</th>
<th>July</th>
<th>August</th>
<th>September</th>
<th>October</th>
<th>November</th>
<th>December</th>
<th>Annual Total*</th>
</tr>
</thead>
<tbody>
<tr>
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<td>-12.61%</td>
<td>-11.79%</td>
<td>19.32%</td>
<td>23.76%</td>
<td>18.60%</td>
<td>32.34%</td>
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<td>33.28%</td>
<td>34.17%</td>
<td>24.71%</td>
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<tr>
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<td>1.15%</td>
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<td>31.95%</td>
<td>15.17%</td>
<td>24.90%</td>
<td>27.93%</td>
<td>24.09%</td>
<td>-8.97%</td>
<td>24.33%</td>
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</tr>
<tr>
<td>2003</td>
<td>-1.53%</td>
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<td>1.90%</td>
<td>19.91%</td>
<td>7.55%</td>
<td>13.04%</td>
<td>18.91%</td>
<td>21.72%</td>
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<td>36.68%</td>
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<tr>
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<td>29.28%</td>
<td>14.20%</td>
<td>8.50%</td>
<td>11.65%</td>
<td>26.58%</td>
<td>16.00%</td>
<td>32.72%</td>
<td>27.74%</td>
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<td>25.26%</td>
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</tr>
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<td>16.86%</td>
<td>22.22%</td>
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<td>5.94%</td>
<td>1.14%</td>
<td>2.97%</td>
<td>3.35%</td>
<td>9.52%</td>
<td>-7.20%</td>
<td>5.21%</td>
<td>6.51%</td>
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</tr>
<tr>
<td>2007</td>
<td>-2.05%</td>
<td>-7.53%</td>
<td>17.46%</td>
<td>-14.72%</td>
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<td>-6.03%</td>
<td>3.83%</td>
<td>-5.07%</td>
<td>2.29%</td>
<td>-5.44%</td>
<td>-5.40%</td>
<td>0.93%</td>
<td>-3.12%</td>
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<tr>
<td>2008</td>
<td>-8.31%</td>
<td>3.29%</td>
<td>10.38%</td>
<td>0.48%</td>
<td>2.17%</td>
<td>11.25%</td>
<td>-1.74%</td>
<td>-7.52%</td>
<td>1.13%</td>
<td>2.81%</td>
<td>-6.93%</td>
<td>9.38%</td>
<td>0.91%</td>
</tr>
<tr>
<td>2009</td>
<td>-5.12%</td>
<td>21.25%</td>
<td>10.42%</td>
<td>-1.62%</td>
<td>9.99%</td>
<td>13.72%</td>
<td>15.99%</td>
<td>11.81%</td>
<td>10.61%</td>
<td>13.47%</td>
<td>13.28%</td>
<td>4.15%</td>
<td>9.93%</td>
</tr>
<tr>
<td>2010</td>
<td>-5.76%</td>
<td>21.53%</td>
<td>3.94%</td>
<td>8.02%</td>
<td>3.54%</td>
<td>-1.82%</td>
<td>9.55%</td>
<td>14.94%</td>
<td>10.57%</td>
<td>4.44%</td>
<td>11.83%</td>
<td>7.60%</td>
<td>7.60%</td>
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</table>
## Sales Tax Receipts (Actual, Jan-November; Projected, December)

For the tax period of: Sep-11
Taxes received: Nov-11

<table>
<thead>
<tr>
<th>Year</th>
<th>January</th>
<th>February</th>
<th>March</th>
<th>April</th>
<th>May</th>
<th>June</th>
<th>July</th>
<th>August</th>
<th>September</th>
<th>October</th>
<th>November</th>
<th>December</th>
<th>Annual Total*</th>
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</thead>
<tbody>
<tr>
<td>2002</td>
<td>35,185</td>
<td>46,360</td>
<td>36,177</td>
<td>27,797</td>
<td>32,232</td>
<td>35,980</td>
<td>33,784</td>
<td>36,416</td>
<td>30,951</td>
<td>34,643</td>
<td>33,418</td>
<td>439,778</td>
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</tr>
<tr>
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<td>20,887</td>
<td>25,354</td>
<td>28,566</td>
<td>17,464</td>
<td>20,384</td>
<td>23,124</td>
<td>26,783</td>
<td>28,079</td>
<td>22,437</td>
<td>24,007</td>
<td>20,979</td>
<td>22,559</td>
<td>52,055</td>
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<tr>
<td>2004</td>
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<td>45,842</td>
<td>31,264</td>
<td>20,678</td>
<td>26,350</td>
<td>29,970</td>
<td>32,625</td>
<td>34,750</td>
<td>28,912</td>
<td>32,503</td>
<td>34,643</td>
<td>33,418</td>
<td>442,219</td>
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<tr>
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<td>27,970</td>
<td>30,625</td>
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<td>30,931</td>
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<td>455,594</td>
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<td>49,603</td>
<td>31,391</td>
<td>22,032</td>
<td>26,750</td>
<td>29,970</td>
<td>32,625</td>
<td>34,750</td>
<td>28,912</td>
<td>32,503</td>
<td>34,643</td>
<td>33,418</td>
<td>493,000</td>
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<td>29,450</td>
<td>42,008</td>
<td>36,438</td>
<td>28,832</td>
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<td>30,951</td>
<td>34,643</td>
<td>33,418</td>
<td>439,778</td>
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<tr>
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<td>20,545</td>
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<td>30,931</td>
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<td>533,667</td>
</tr>
</tbody>
</table>

### Over/Under Budget 2011

-42% 9% -14% -69% 69% 38% 39% 45% -32% 40% -20% 0% 23%

*includes projected figures

### Current Month 2001-2011

### Annual Totals

#### 2011 totals compared to prior years, same period and YTD with projection

<table>
<thead>
<tr>
<th>2011</th>
<th>January</th>
<th>February</th>
<th>March</th>
<th>April</th>
<th>May</th>
<th>June</th>
<th>July</th>
<th>August</th>
<th>September</th>
<th>October</th>
<th>November</th>
<th>December</th>
<th>Annual Total*</th>
</tr>
</thead>
<tbody>
<tr>
<td>vs. 2001</td>
<td>-19.31%</td>
<td>43.66%</td>
<td>8.83%</td>
<td>159.44%</td>
<td>111.17%</td>
<td>280.07%</td>
<td>111.17%</td>
<td>50.70%</td>
<td>142.12%</td>
<td>6.55%</td>
<td>147.70%</td>
<td>4.22%</td>
<td>49.09%</td>
</tr>
<tr>
<td>vs. 2002</td>
<td>-15.32%</td>
<td>28.45%</td>
<td>7.92%</td>
<td>138.50%</td>
<td>127.81%</td>
<td>65.21%</td>
<td>157.75%</td>
<td>-6.29%</td>
<td>184.14%</td>
<td>8.50%</td>
<td>45.33%</td>
<td>63.78%</td>
<td></td>
</tr>
<tr>
<td>vs. 2003</td>
<td>-30.50%</td>
<td>-38.83%</td>
<td>14.05%</td>
<td>4.71%</td>
<td>228.75%</td>
<td>117.71%</td>
<td>60.08%</td>
<td>133.72%</td>
<td>27.19%</td>
<td>27.59%</td>
<td>38.61%</td>
<td>402,360</td>
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<tr>
<td>vs. 2004</td>
<td>-49.35%</td>
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<td>25.93%</td>
<td>4.11%</td>
<td>310.22%</td>
<td>147.37%</td>
<td>70.25%</td>
<td>111.82%</td>
<td>-9.72%</td>
<td>25.77%</td>
<td>38.27%</td>
<td>58.09%</td>
<td></td>
</tr>
<tr>
<td>vs. 2005</td>
<td>-8.41%</td>
<td>189.86%</td>
<td>-14.05%</td>
<td>11.27%</td>
<td>246.78%</td>
<td>70.43%</td>
<td>45.20%</td>
<td>71.93%</td>
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<td>223.42%</td>
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<td>79.01%</td>
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</tr>
<tr>
<td>vs. 2006</td>
<td>-25.37%</td>
<td>42.63%</td>
<td>-19.87%</td>
<td>65.15%</td>
<td>314.10%</td>
<td>58.06%</td>
<td>211.84%</td>
<td>108.78%</td>
<td>-24.03%</td>
<td>110.25%</td>
<td>1.64%</td>
<td>34.96%</td>
<td></td>
</tr>
</tbody>
</table>

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